

**MARCH 2018 - Wine Delivery**

<b>COMPARE YOUR MEMBERSHIP OPTIONS</b>					
<b>WINES</b>	<b>ACCOLADES</b>	<b>Seasonal Six Pack</b>	<b>Seasonal Dozen</b>	<b>Winemakers Dozen</b>	<b>Custom</b>
Flametree Jeremy John Cabernet Malbec 2011	Tribute to our founder - Limited				Choose your own wine selection...  Minimum 12 bottles
S.R.S. Wilyabrup Cabernet Sauvignon 2014	Gold - Perth Royal Wine Show 2016			1	
S.R.S. Wallcliffe Chardonnay 2016	Trophy - Sydney Royal Wine Show 2017			1	
S.R.S. Margaret River Syrah 2016	New Release			1	
S.R.S. Karridale Sauvignon Blanc 2017	New Vintage Release		1	1	
Flametree Blanc de Blanc Sparkling 2012	New Vintage Release				
Flametree Brut Sparkling NV	New Release				
Flametree Cabernet Sauvignon Merlot 2015	New Vintage Release	1	1	1	
Flametree Shiraz [Frankland River] 2014	New Vintage Release		1	1	
Flametree Shiraz [Margaret River] 2016	New Vintage Release	1	1	1	
Flametree Pinot Grigio 2017	New Release				
Flametree Chardonnay 2016	95 Points - Huon Hooke		1	1	
Flametree Sauvignon Blanc Semillon 2017	New Vintage Release	1	1	1	
Flametree Pinot Rose 2017	Gold - Margaret River Wine Show 2017			1	
Flametree 'Embers' Sauvignon Blanc 2016	90 Points - James Halliday	1	1		
Flametree 'Embers' Chardonnay 2017	New Release		1		
Flametree 'Embers' Cabernet Sauvignon 2016	New Vintage Release	1	1		
Flametree 'Embers' Rose 2017	New Vintage Release		1		
Familytree 'Kim' Chenin 2017	Member Exclusive - New Release	1	1	1	
Familytree 'Flying Fenton MD' Grenache 2016	Member Exclusive - New Release		1	1	
Flametree Botrytis Semillon 2017	New Release				
<b>TOTAL BOTTLES</b>		<b>6</b>	<b>12</b>	<b>12</b>	<b>12</b>
<b>FREE FREIGHT</b> [\$8.00 WA - \$20 all other states]		<b>NO</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
<b>RRP normal price</b>		<b>\$151</b>	<b>\$310</b>	<b>\$428</b>	Based on which wines you select
<b>MEMBERS PAY</b>		<b>\$120</b>	<b>\$240</b>	<b>\$290</b>	
<b>SAVE</b>		<b>\$31</b>	<b>\$70</b>	<b>\$138</b>	
<b>AVERAGE BOTTLE PRICE</b>		<b>\$20.00</b>	<b>\$20.00</b>	<b>\$24.17</b>	
<b>ACTUAL DISCOUNT %</b>		<b>21%</b>	<b>23%</b>	<b>32%</b>	<b>20%</b>